

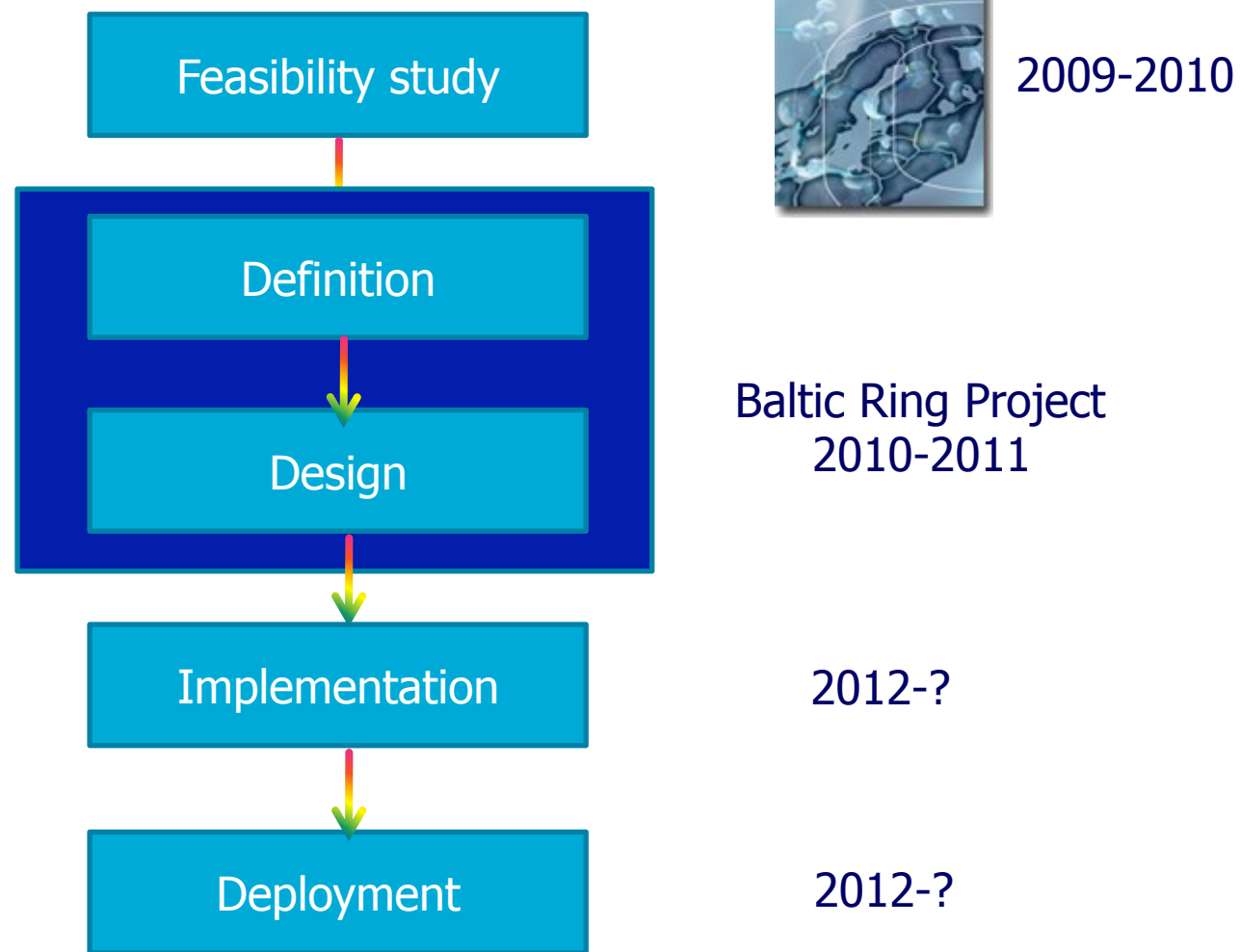
# Role of the Baltic Ring Consortium

**Lars Fischer**

**Baltic Ring Workshop**

**Riga, 24-25 November 2011**



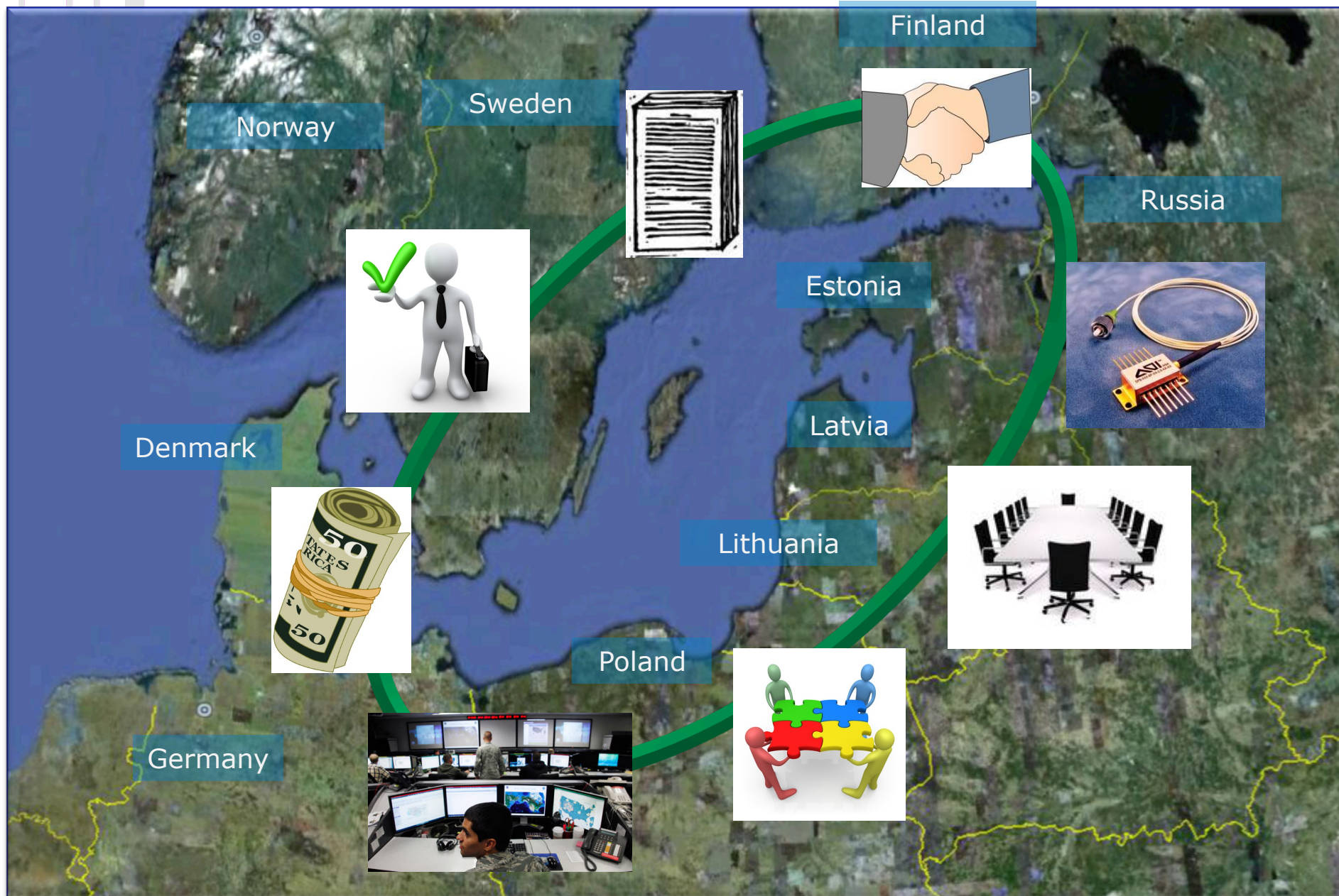


- We have talked about Why
- Tomorrow we talk about How
- The baltic ring study presents
  - Analysis of the tasks to be handled to build a Baltic Ring
  - One way to handle these tasks
- To move forward, we must
  - Agree we want to build the ring
  - Decide on how to handle the tasks outlined
  - The study provides inspiration, but we can pick a different way.



- Decisions
  - All decisions with implications for partners must be taken jointly
  - Partners must jointly agree how tasks are handled, and must assign roles to partners or outside entity
- Commitments
  - Partners must be able to jointly undertake commitments to outside body
- Planning
  - Partners must have forum for joint action

## Road to Consortium



- A statement that we want to – jointly – undertake this effort
- Who is in the effort
- The objectives and scope
- A handshake among equal partner
- Crucial next step



- Assets
  - Equipment
  - Dark Fiber IRU's
  - Connectivity leases
- Responsibilities
  - Procurement / Tenders
  - Contracts
  - Maintenance
- Financing
- If the project ceases



- Making joint decisions
  - Consortium Strategy
  - Operational decisions
  - Undertaking (financial) commitments
- Service portfolio
- Service providers
- Partner control
  - Stakeholder input
  - National representation





- Network Engineering
  - Design
  - Fiber specification
  - Equipment specification
- Network and asset procurement
  - EU Tender process
- Network build and deployment
- Service deployment



- Network Operations Centre
- Field service and maintenance
- User / partner support
- Troubleshooting / ticketing
- Documentation
- Maintenance planning and scheduling
- Service operation



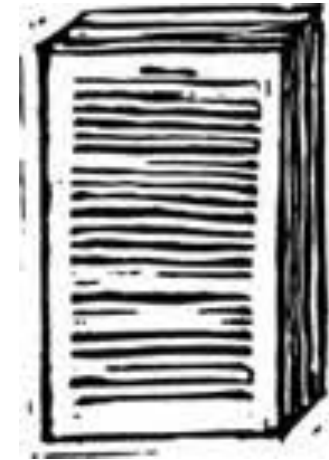
- Investment
  - Core network build
- Base cost
  - Maintenance
  - NOC
  - Service operations
- Incremental cost for services for partners
- As simple as possible, while remaining fair



- Partners must have view of
  - Financial status and commitments
  - Operation status
  - Usage per partner
  - Future plans
- Partners must be able to direct initial network build and deployment
- Partners must be able to initiate upgrades, changes, new services



- Details the decisions made
- How we work together and what we do
- Act as contract and as description of consortium
- Communicates consortium objectives
- *Must* be agreed by all partners at start of project

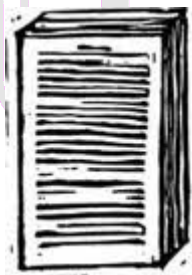


- Partners
  - Consortium partners
  - Service provider partner
  - Operations responsible partner
- Stakeholders
  - Users
  - Policy body
  - Financing body
  - Service Provider
  - Suppliers
  - Collaborators

- MoU ✓
- Decisions
  - Ownership ✓
  - Governance ✓
  - Implementation ✓
  - Operations ✓
  - Cost Sharing ✓
- Project Management ✓
- Consortium Agreement ✓



Agree and sign  
Memorandum of Understanding



Assign working group to create  
consortium agreement



Initiate search and application  
for funding instruments



