

NORDUnet 2016 Framework Tender

for

Learning Management System

Procurement Protocol

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Introduction

NORDUnet is a joint collaboration by the five Nordic National Research and Education Networks in Denmark (DeIC), Finland (CSC/FUNET), Iceland (RHnet), Norway (UNINETT) and Sweden (SUNET) and operates a world-class Nordic and International network and eInfrastructure services for the Nordic research and educational community.

Background

It is anticipated that all NRENs (as listed in the OJEU notice) could eventually benefit from the framework agreements that are awarded.

NORDUnet is the procuring authority acting on behalf of the procurement team, and will be the contracting authority that will enter into the Framework Agreement(s) with the Preferred Bidder, and potentially other bidders.

Scope

The scope of the procedure is to secure one or more framework contracts for a Learning Management Solution according to the requirements from the Nordic NREN community participating in the procedure.

Procedure

The Learning Management Solution Framework Procurement has been managed according to the competitive dialogue procedure, as specified by the 2014/24/EU Procurement Directive.

A team comprised of representatives from NRENs and NORDUnet has conducted the procurement process as the Procurement Team.

TED Submission

The tender was advertised in the Official Journal of the European Union under notice number OJEU 2016/S 177-318553.

Tendering

As a result of the call for tender, 4 bidders replied with document packages complying with the formal requirements, which passed the initial qualification. These 4 bidders as listed below were invite to the phase two dialogue meetings.

- Blackboard
- Desire2Learn
- Instructure
- Itslearning

Bidder dialogue meetings were carried out with all 4 bidders at the NORDUnet office in Stockholm.

Learning Management Procurement

As a result of the dialogue meetings a number of additional requirements and clarifications were developed.

After the dialogue meeting's a formal usability testing with all 4 solutions, with a set number of scenarios were performed.

Finally, the Invite to Submit Final Bid (ITSFB) documents were issued.

Final Bids and Usability evaluation

The evaluation of the usability testing has been carried out in accordance with ISO-standard 9241-110 (2006) for the quantitative part and SUS with regards to the qualitative part.

The evaluation of the Technical and Commercial sections has been performed as described in the respective Volume 1 document.

The results of the evaluations are:

Result	Bidder name			
	Instructure	D2L	Itslearning	Blackboard
Technical	43,18	38,42	23,79	32,97
Usability	10,00	6,74	7,73	5,23
Commercial	17,86	23,96	34,00	13,92
Totals	71,05	69,13	65,52	52,12

Recommendation

Based on the above scoring and the total procedure, it is recommended that all 4 bidders participating in the final bids are awarded a framework contract, with Instructure as the preferred bidder.

It shall be noted that the award for Itslearning is pending a successful demonstration of features relating to analytics before end March 2017.

On behalf of the Procurement Team

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