

Q & A November 28

Q

On the cost structure, do you confirm that the only pricing model for the whole service is based on GB storage price? What about eventual development & integration costs, license costs, set-up costs per account/university, streaming/distribution costs?

And if this model is confirmed, is this table (cost table in appendix-2) applicable to each university or is it applicable to SUNET. In other words, are each university separately invoiced according to the table or is it accumulated into one monthly or annual invoice to SUNET?

A

The pricing model is based solely on GB storage. The contract is between SUNET and the company and the table is accordingly made for SUNET. However, in the requirement appendix point 8.8 it's states that SUNET shall be invoiced monthly and the invoice shall be specified per user (university or university college). Note that SUNET offers free network peering with the tendering party which should eliminate all costs for network transit to SUNET. Additional development costs can be offered as professional services (cf below) but must not be a requirement for deploying the system.